

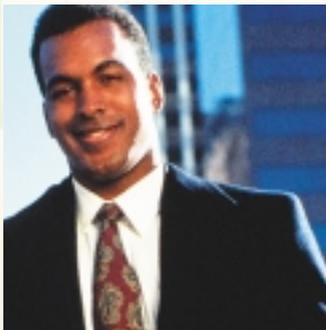
ASSISTANCE TO BUSINESSES:

The PSC's Business Advocates can provide you with additional assistance and information regarding New York's electric supply, load-curtailment or demand reduction, and energy efficiency programs, as well as assistance related to economic development, dispute resolution and competitive energy and telecommunications markets. Contact the PSC's Business Advocates at 1-877-661-9223 or e-mail: business_advocacy@dps.state.ny.us

Many New York State Utilities have economic development staffs, their own programs and can also provide information on the NYISO short-term demand reduction programs.

Other state economic development agencies that provide information and/or assistance include Empire State Development, 1-800-STATE-NY or e-mail esd@empire.state.ny.us and the New York Power Authority, 1-914-681-6200 or visit www.nypa.gov

The New York Independent System Operator (NYISO) can be reached at 1-518-356-6060 or via the internet at www.nyiso.com for information regarding programs and payments for short-term demand reduction. Information and funding regarding long-term demand or energy efficiency programs are available from the New York State Energy Research and Development Authority (NYSERDA). Call NYSEDA at 1-518-862-1090 or visit their website at www.nyseda.org



COMPETITIVE PRICING

Until recently, New York State's electric and natural gas utilities operated as regulated monopolies by providing and delivering energy to your business. Now the combined services that were offered by the utilities are split into two parts—supply and delivery—with the supply portion open to competitive pricing. Businesses, individually or aggregated into a buying group, can purchase their energy supply or enter into financial agreements providing fixed or variable energy pricing from the various energy services companies (ESCOs). A listing of ESCOs is available on the PSC's website, www.AskPSC.com

Qualifying businesses seeking to locate or expand operations in New York State can utilize various programs to obtain electricity that is competitively priced. For example, NYPAs "Power for Jobs" program earmarks economical electricity to help businesses and not-for-profit organizations stay, expand or locate in New York. Utilities offer many economic development and retention rates.

Empire State Development's (ESD) Build Now-NY program offers "shovel ready" site choices for pre-approved, permitted sites that include competitive energy prices for high tech manufacturers, research and development, light industry manufacturers, and office parks. Eligible companies located within New York State's 62 Empire Zones receive significant benefits that may include special reduced electric and gas rates through the utility.

ENERGY COST SAVINGS BY UTILITIES

The New York State Public Service Commission's efforts to introduce competition have resulted in approximately \$4.4 billion in rate reductions since 1996. Rate reductions will increase to \$6 billion by the end of 2003. In addition, New York State's electric and gas utilities offer rate discounts to companies that:

- build new facilities
- occupy vacant space
- have opportunity to relocate for alternative energy sources
- move to or expand in areas designated as economically distressed

Eligibility requirements for similar programs may differ among the utilities. Most flexible rate incentives are meant to address competitive options of new or existing businesses as they pertain to self-generation, while most Empire Zone or retention incentives are intended to further broad economic goals of New York State. The summary chart of Economic Development Energy Discounts provides a quick reference for the economic development programs offered by the utilities.

FOR MORE INFORMATION

Central Hudson Gas and Electric
1-800-527-2714
www.chenergygroup.com

Consolidated Edison
1-800-643-1289
www.coned.com

Empire State Development
1-800-STATE-NY
www.empire.state.ny.us

KeySpan
1-718-643-4050 (NYC)
1-800-490-0025 (LI)
www.keyspace.com

Long Island Power Authority (LIPA)
1-800-528-2005
www.lipower.org

National Fuel Gas
1-800-365-3234
www.natfuel.com

New York City Economic Development Corporation
1-212-619-5000
www.newyorkbiz.com/energy

New York Power Authority (NYPA)
1-800-JOBS-NYPA
www.nypa.gov

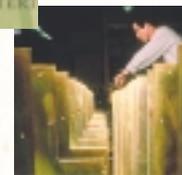
New York State Electric and Gas
1-800-572-1111
www.nyseg.com

New York State Energy Research and Development Authority (NYSERDA)
1-518-862-1090
www.nyseda.org

Niagara Mohawk, A National Grid Company
1-800-642-4272
www.niagaramohawk.com

Orange and Rockland
1-845-577-2542
www.oru.com

Rochester Gas and Electric
1-888-253-8888
www.rge.com



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The power to grow your business in New York State.

ENERGY & ECONOMIC DEVELOPMENT

New York State
Public Service Commission
William M. Flynn
Chairman